

LAMEBO, SPLITTING BANDKNIVES ALSO MAKE INNOVATION

European steels, customization, fast delivery and continuous research, these are some characteristics of industrial splitting bandknives completely Made in Italy.



Sometimes it is precisely what is not apparent and what is most hidden that determines one's quality. The same could be said of a machine designed for splitting leathers. In this case it is the goodness and precision of the hidden, invisible bandknives that makes much of the difference. Lamebo, a leading manufacturer of splitting bandknives for industrial use, knows this well. So, it has never let its guard down since 1969, renewing itself year after year to continue to meet the growing and increasingly sophisticated demands of its customers.

The same values that guided Enrico and Rita Bocca, founders of the Piedmont-based company, now guide the Lamebo team and Gabriella Bocca who takes us on a discovery of just how much organization, technology and attention to detail lies behind what some might call a 'simple blade'.

After an interesting tour of the production department, which is clean, tidy, and incredibly organized in every aspect, we talk about innovation: "Lamebo makes bandknives that are used on machinery built by others, so we can't affect the final characteristics of a technology much anymore. What we can work on, and innovate, is our production process. For us, it means researching new materials that guarantee better and better blade performance, making more and more precise products, and offering optimal service at the lowest possible cost."

How do you achieve such results?

"The first secret is to prepare our employees very well. As much as many production steps can be automated today, some of the processing remains manual and must be done flawlessly. The training of those who work with us is crucial, it lasts an average of one and a half years, and we invest a lot of resources in it. We aim to create a work environment that gratifies people and convinces them to stay with us for a long time, not only so that the wealth of knowledge and experience is not wasted, but also because we are convinced that only satisfied people can lead a company to success."



Are you hiding any other secrets?

"We use only European steels. Years ago, we chose this strategy both to preserve the quality of our blades and because we believe in the strategic importance of a short supply chain.

After all, maintaining excellent and stable relationships with our trusted steel mills allows us to be reliable in the market and not suffer from the scarcity of raw materials. We have experienced this just in recent months. Sure, we have also suffered more than 5 price increases, sometimes very substantial ones, but we have never run out of steel.

Another secret is to produce everything in house. We can call our blades 100% Made in Italy, and going back to raw materials, Made in Europe. We make all our bandknives in the factory in Leini, in the province of Turin, so we keep every aspect under control and certify their quality."

While visiting the company, I noticed that every process is traced and every blade stamped...

"Traceability is a crucial issue for us. Our quality control system ensures that we can trace the entire history of a blade. We want to make sure that each reference matches exactly what the customer requested. We track everything from the original coil to the photographs that accompany the packaging before shipment."

What do you think are the services that your customers value most?

"Although we have structured an industrialized production system, we have maintained a degree of flexibility over time that allows us to meet customers' special requests with a good level of customization.

We deliver on average within 7 to 10 days, and in cases of extreme necessity, we are able to fulfill an order even in less than 24 hours.

I think it is also highly appreciated that we have strong partnerships with major machinery manufacturers. The seamless integration of technology and bandknives allows us to achieve optimal results."